

10th August, 2018

BSE Limited,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001

Scrip Code: 530145

Dear Sir/Madam,

Sub.: Press Release

Please find enclosed herewith a copy of Press Release with respect to Un-audited Financial Results for the quarter ended June 30, 2018.

We request you to take the above information on record.

Thanking you

For Kisan Mouldings Limited



.....
Sanjeev Aggarwal
Chairman & Managing Director

Encl.: As above

Key Highlights Q1 Results

Kisan Mouldings Ltd, a leading player in the plastics processing industry, announced its quarterly standalone and consolidated results for Q1 – FY 2018-19.

A) Key Growth Achievements:

- Company Standalone Revenue from operations: Rs. **121.09** Crores Growth of 39% for the corresponding quarter last year.
- Company Standalone EBIDTA: **Rs.8.63** Crores Growth of 47% for the corresponding quarter last year.
- Change in Product Mix / Segment: A road map towards higher margin segment:
 - i)CPVC Division: Sales Growth over 100%, now contributes 15% of Q1 revenue; Growth in production by 100% over corresponding quarter last year.
 - ii)Building Material Products: Sales growth by 98% over corresponding quarter last year.
 - iii) Adhesive divisions comprising of Solvent Cements, Lubricants and Jointing Tapes growth in production by 69%

B) Future Prospects:

- The Capacity Expansion plans of the company initiated in the past year are nearing completion, with Automation projects at Tarapur is complete, giving room for significant margin improvement in the future.
- The company has won large orders of HDPE Pipes, hence, expansion of capacity (Annual 12K tonnes) planned at Dewas (Existing Plant)
- As the Company is getting good response for its product from Adhesive Divisions, higher margin product. The Board is planning to consider a capital outlay for automation in manufacturing facilities.
- As a part of its continuous process of R& D, the company is exploring higher range of its plumbing and agricultural fittings through new moulds. Such Process shall keep company way ahead in the market.
- The Successful production of Water Storage Tank in Q1, in Joint venture, has led the company to explore the more opportunities. Accordingly, company is in talks with few parties based at Bhopal & Udipi.
- Advantages of Aggressive Marketing campaign: The company has done aggressive marketing campaign, since Shri Amitabh Bachchan has agreed to become brand ambassador. His tall image is providing boost to the products of the company thereby keeping the company ahead of its competitors.
- The company has reduced its debt (term loan) by approx. 2000lacs since last year, thereby less burden of interest.

